

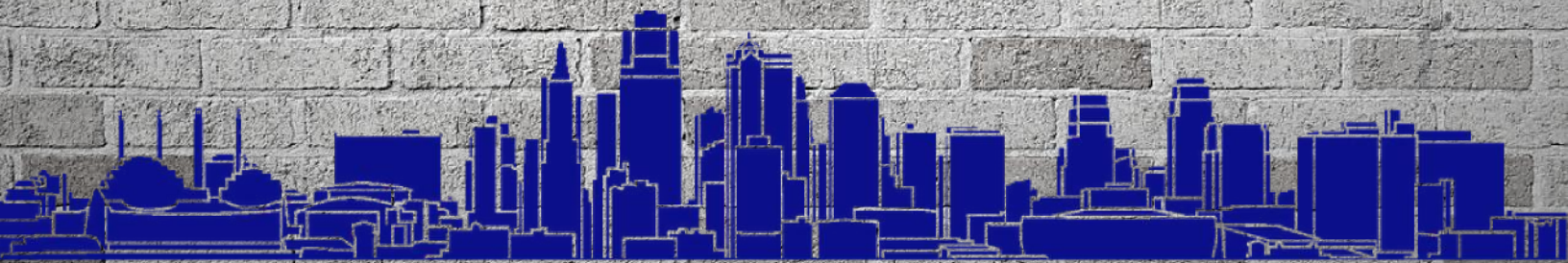


Industrial



Investments | Brokerage | Tenant Rep | Sales | Leasing | Build-To-Suit

Construction & Property Management



Block & Company, Inc., Realtors | 605 W. 47th Street, Ste. 200, Kansas City, MO 64112
816.753.6000 | www.blockandco.com | info@blockandco.com | @BlockRealtors



EXPERIENCE

Founded in Kansas City over 70 years ago, Block & Company's Industrial Brokerage Group continues to benefit from a strong local presence.

The division takes a team-oriented approach on behalf of clients, utilizing Block's diverse regional and national contacts. The wealth of experience and entrepreneurial spirit exhibited by each of our agents produces a team of experts with a thorough knowledge of the market and all of its dynamic elements.

INSIGHT

Block & Company's industrial specialists have fine-tuned the industrial location decision-making process so our clients can buy, sell, lease or build as simply and quickly as possible. From workforce to environmental concerns, our industrial specialists know the commercial real estate market and have developed a proven track record of success for industrial clients in the Greater Kansas City Area.

Our up-to-the-minute knowledge of the marketplace provide Block & Company superior strengths and resources to meet each of our industrial clients' needs and objectives.



AT THE CORE



David M. Block
President | Principal

- Sales & Leasing Brokerage
- Tenant/Buyer Representation
- Landlord/Seller Representation
- Build-To-Suit
- Sale/Lease-Back
- Construction Management
- Property & Asset Management
- Investment Services
- Property Development
- Redevelopment/Renovation
- Market and Site Analysis
- Regional/National Expansion Strategies
- Consulting Services
- Financing/Venture Capital



MANAGEMENT

Block Asset Management's recommendations and practices are the crafted product of our industry-leading experience, thorough knowledge of real estate and market trends, effective operating techniques, and both historically proven and emerging strategies. We employ our unparalleled experience and knowledge to maintain and improve the investment's security and performance.

Our property managers rigorously monitor and investigate new methods of service to offer to our clients. Utilizing the latest industry technology that provides more economically efficient outcomes for our clients is why we are the region's most trusted management firm. Our ability to outperform the competition has created many long standing relationships throughout the years.

Our dedicated Property Accounting staff has more than 50 years of combined experience that equips us to provide timely information and analysis of the property's financial details. Property Accountants interact with the owner's choice of CPA to facilitate timely preparation of tax returns, as well as providing assistance in case of audits. Financial statements and analyses are accompanied by concise summary narratives from the Property Manager, and annual budgets and business plan proposals are submitted by the manager for owner discussion and approval.

To further secure the highest level of compliance and accuracy, internal audits are performed regularly in the areas of lease compliance, insurance coverage, contract services, billing, tenant retention, inventory procedures, collections, maintenance and service contracts, etc.



AFFILIATIONS (Partial List)



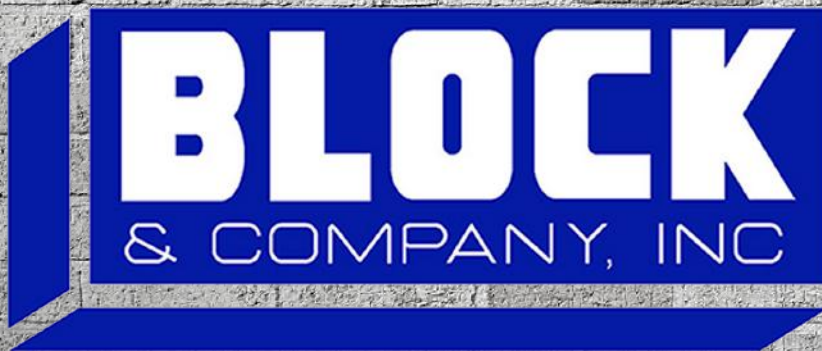
"Kansas City's Premier Commercial Real Estate Company."

ABOUT BLOCK & COMPANY

Block & Company, Inc., Realtors was founded in 1946 by brothers James and Allen Block. A philosophy of exceptional service and an entrepreneurial passion rapidly established Block & Company as a leader in full-service commercial real estate in Kansas City and throughout the region. This spirit and a culture of leadership, service, and excellence has attracted the best and most talented real estate professionals in the industry to join our team. Today, Block & Company has grown to over 100 associates, each of whom models the same principles and commitment that have brought our company such lasting success and recognition.

Block & Company proudly reports hundreds of millions of dollars in real estate transactions annually and currently manages millions of square feet of commercial property across the country. Throughout the years, Block & Company, Inc., Realtors has claimed many "firsts" in commercial real estate in Kansas City, and we will continue to set the standard for service, leadership, and excellence as we build on a strong foundation of experience and innovation for the future.

Over 75 years of industrial experience.



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