



# Asset Management



Restaurant | Retail | Automotive | Hotel | Industrial | Shopping Center

Construction Management | Financial Services



Block & Company, Inc., Realtors | 605 W. 47th Street, Ste. 200, Kansas City, MO 64112  
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# EXPERIENCE

Block Asset Management's recommendations and practices are the crafted product of our industry-leading experience, thorough knowledge of real estate and market trends, effective operating techniques, and both historically proven and emerging strategies. We employ our unparalleled experience and knowledge to maintain and improve the investment's security and performance.

Designed for the individual requirements of each owner, Block Asset Management creates a personalized strategic asset plan tailored to the specific property for the protection and improvement of assets and the fulfillment of both short and long-term investment and ownership objectives.

# KEY PERSONNEL

Our experienced team of qualified property managers is complimented by the finest professional staff of project and construction managers, accounting professionals, marketing agents, risk managers, lease compliance specialists, and administrative personnel. Each member of our team is driven by faithful attention to detail and a business philosophy of partnership and accountability.

Our managers maintain constant and open lines of communication with owners and investors, directly presenting necessary information and analysis as well as guidance and recommendations regarding capital repairs and purchases, sales and leasing strategies, and other key ingredients to ongoing positive performance.



# AT THE CORE



David M. Block  
President | Principal

- Sales & Leasing Brokerage
- Tenant/Buyer Representation
- Landlord/Seller Representation
- Build-To-Suit
- Sale/Lease-Back
- Construction Management
- Property & Asset Management
- Investment Services
- Property Development
- Redevelopment/Renovation
- Market and Site Analysis
- Regional/National Expansion Strategies
- Consulting Services
- Financing/Venture Capital





# RELATIONSHIPS

Relationships are key to all successful real estate services and endeavors, and Block Asset Management has been building these vital relationships for more than six decades.

Our broad networks of service providers and key business relationships give us unique resources and insights to effectively control and direct all aspects of property management from the largest of projects down to the smallest detail. The result is our superior capacity to maintain and nourish that most important relationship – our relationship with the owner/investor.

# FINANCIAL SERVICES

Our property managers rigorously monitor and investigate new methods of service to offer to our clients. Utilizing the latest industry technology that provides more economically efficient outcomes for our clients is why we are the region's most trusted management firm. Our ability to outperform the competition has created many long standing relationships throughout the years.

Our dedicated Property Accounting staff has more than 50 years of combined experience that equips us to provide timely information and analysis of the property's financial details. Property Accountants interact with the owner's choice of CPA to facilitate timely preparation of tax returns, as well as providing assistance in case of audits. Financial statements and analyses are accompanied by concise summary narratives from the Property Manager, and annual budgets and business plan proposals are submitted by the manager for owner discussion and approval.

To further secure the highest level of compliance and accuracy, internal audits are performed regularly in the areas of lease compliance, insurance coverage, contract services, billing, tenant retention, inventory procedures, collections, maintenance and service contracts, etc.



# AFFILIATIONS

(Partial List)





"Kansas City's Premier Commercial Real Estate Company."

## MEET OUR PROPERTY MANAGEMENT TEAM



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*Nearly 75 years of property management experience*



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