BLOCK BROKERAGE SERVICES

Kansas City's Leader in Commercial Real Estate



Block & Company, Inc., Realtors

- Sales and Leasing Brokerage
- Tenant/Buyer Representation
- Landlord/Seller Representation
- Tenant Mix Strategies
- Build-To-Suit
- Sale/Lease-Back

- Construction Management
- Property Development
- Market and Site Analysis
 - Financing/Venture Capital Solutions
 - Regional/National Expansion and Market Penetration Strategies

Block & Company, Inc., Realtors has been a leader in full service commercial real estate since its foundation in 1946. After more than seven decades, Block & Company continues to define the cutting edge of commercial real estate.

Our comprehensive portfolio exhibits the range of experience, knowledge, and expertise that has made Block & Company the premier commercial real estate company in Kansas City and throughout the region.

Block Brokerage Services

For more than 70 years, Block & Company has been Kansas City's leader in commercial real estate brokerage. With over 200 years of combined experience in the industry, our team of agents brings a broad range of expertise and knowledge to the arena. Our philosophy of teamwork, integrity, and excellence enables us to meet each client's unique needs and objectives through a full-service, customer-oriented approach.

Experience

Block & Company has one of the highest numbers of licensed agents among Midwest commercial real estate companies, specializing in all sectors of retail, office, industrial, hospitality, land, and investment real estate. Our brokerage services close hundreds of millions of dollars in transactions each year, representing thousands of clients on the local, regional, and national levels. Unparalleled in the industry, our experience and reputation equip Block & Company like no other to successfully broker high value transactions and bring quality tenants, landlords, buyers, and sellers together.

Market Knowledge

The wealth of experience and entrepreneurial spirit exhibited by each of our agents produces a team of experts with a thorough knowledge of the market and all of its dynamic elements. Our proven success record and up-to-the-minute knowledge of the marketplace provide Block & Company superior strengths and resources to meet each client's needs and objectives.

With our finger on the pulse of the market for over half a century, and our comprehensive knowledge and understanding of historical and current trends, Block & Company is both an innovator in emerging strategies and an experienced veteran in proven success models. Our wealth of resources and specific insights provide our clients with strategic solutions for market analysis, site selection, and business development, as well as sale and lease negotiation, financial consulting, construction services, and much more.

Excellence

The loyalty of Block & Company's ever expanding list of clients is a testimony to the excellence and integrity we bring to the process. Our key insights and broad range of experience prove invaluable tools to each client – from regional and national institutions to local businesses and investors.

The ability to ideally match tenant and landlord, buyer and seller, location and use are crucial elements we bring to each project. Our complete knowledge of the transaction and legal processes is an indispensable asset to parties on both sides of the transaction.

Tools & Resources

Equally specialized in both Seller/Landlord and Buyer/Tenant representation, Block & Company utilizes all of the latest tools and resources to match product to client. From expert signage to the latest technologies in internet and multimedia marketing tools, properties obtain the highest level of exposure and advertising. Our decadesbuilt networks and relationships with local, regional and national brokerage firms allow us to instantly access and share general market and specific property data nationwide.

Our networks of valuable resources and key business relationships enable us to provide expertise and assistance in zoning issues, city approvals, codes compliance, and licenses – as well as proven vendor contacts, equipment acquisition sources, and financing solutions.

Block & Company is uniquely equipped to create innovative and successful solutions for your real estate needs, and to represent your interests to assure the highest value for your business or investment.

Block & Company, Inc., Realtors In the Skelly Building on the Country Club Plaza 605 W. 47th Street, Suite 200 Kansas City, Missouri 64112 816.753.6000 For Information Contact: David M. Block 816.412.7400 dblock@blockandco.com



7Eleven 9Round Fitness 24 Hour Fitness A & P Aaron Rents ABC Office Furniture ACE Check Cashing Advance America



AIG Baker Alaskan Fur Albertson's All World Travel Alltell Mobile



AMF AOC Optics Corp. American Multi-Cinemas Arrowhead West Ashley Stewart Associated Wholesale Grocers At The Beach

AutoZone®

Avalon Salons Avenue Avita Babies R Us Bally's Fitness Banana Republic Barnes & Noble Beauty Brands Beauty Warehouse





Benchmart Ben Franklin Big Bowl Big Lots Big & Tall Stores Blockbuster Bloom Brothers Borders

Burlington

Brands Mart Brown Retail Group Button Boutique Calico Corners Cash America Catherine's Cato Charles Schwab Chartroose Cabooze

> Cingular Wireless Circuit City City Products Clothestime Cloth World Color Tile Colonel Day's Jeans

Comedy House Comp USA Conagra Retail Conoco Containers & More Continental Baking Co. Converse Shoes Cook's Books Cool Cuts For Kids Coomers



Cost Cutters Cost Plus World Market Country Miss **Cricket Wireless** Crown Cinema Corp. Creative Computers, Inc. Culver's Curves CycleBar Darden **DSW Shoes** David's Bridal DaVita Dialysis Day Spa Deals Design Depot **Dickinson Theaters** Dillard's



DOLLAR GENERAL

Dollar Store Dollar Tree Dots Dress Barn Drug Emporium DSW Shoes Eckerd E.J.'s Famous Foot Electronic Boutique Enterprise Leasing Ethan Allen Ethan Life Express Family Dollar Family Video



Famous Shoes Fantastic Sam's Fashion Bug Fashion Cents Feldmans Town & Country Felines

Firestone

First Guard Medical Center Food Barn



Consummated Deals

Fragrance By Design The Fresh Market Game Stop



Garden Ridge Gateway Apparel Gateway Computer General Mills Gibsons Gold's Gym Golf Smith



Gordmans Great Clips Great Indoors Green Lantern Guitar Center

H&R BLOCK

Hagen Daz

Hallmark

Halls Department Store Hancock Fabrics Handy Dan Happi Names Harold Penner Menswear Harry Hines Trading Co. Hastings Books & Records Heartland Dental

HELZBERG

DIAMONDS. Hermann's Sporting Goods Hibbet Sports Hit or Miss

hobby lobby.

Holland Cinema Hollywood Video Homebase Warehouse Stores Hook Drug House of Sleep



Hy-Vee Grocers JC Penney J.C. Sloan Jewelry Jennifer Convertibles Jenny Craig Jared's Jewelers Jewell Companies Jiffy Lube



The Jones Store Co. KB Toys Kids'R'Us Kimberly Clark Kmart

La-Z-boy Leather Shop Linens N Things Loehmann's



MC Sports Macy's Mail Boxes Etc. Mardel Office & Educational Supply

Marshalls

Mattress Firm Mattress Warehouse May Department Stores McDuff Electronics McIntyre Mann Meinke Discount Mufflers Men's Wearhouse

Missouri Table & Chair Mode O Day Montgomery Ward Movie Gallery Music Land Musician's Friend My Favorite Things Nail Perfection NASCART Indoor Racing Needables Nelson's Landing Nextel Nicole Miller Nill Bros. Sports Ninfa's Services Noble House

NORDSTROM

Nordstrom Rack Northern Tool & Supply

Office DEPOT

OfficeMax[®] OLD NAVY Oliver's for Men, Women & Children

One Price Clothing O'Reilly Automotive Organization Plus Organized Living Osco Drug Overland Park Eye Center Pamida, Inc. Panda Express Paradise Aquatics Party America

Party City Payless

Pepsi Ice Arena Petco Petsmart Pier 1 Imports Phillips 66 Plaza Ford Ideal Play It Again Sports Pottery Barn Prairie Life Centers Price Chopper

Quik Trip Raoul's Velvet Room Red Robin **Regis Corporation** Relax The Back Reliable Drug Rent-A-Center Revco Drug Rimann Liquors Rite-Aid Robeks S.S. Kresge Safeway Sally Beauty Sam's Club Santa Fe Tan Savon Drugs Schmitt Music Schriver. Inc. Scotch Deluxe Cleaners Scottrade Seasonal Concepts

Pride Cleaners

Partial Retail List



Sega Gameworks Service Merchandise Shamps Entertainment Sheplers Western Wear

Sherri Bridal Shoe Carnival Shoe Pavillion Shoe Show Shop-N-Go Simply Fashion Sizes Unlimited Skaggs Slim4Life Spirit Halloween Sport Clips Sprouts Farmers Market Staples Super Target Sprint Super Cuts T.J. Gold's

T-J-MQ)X



Title Max

Treasury Drug United Super Verizon Wireless Walmart

> Weight Watchers Western Auto YogaFit

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810 Zone Abuelo's A & W Acapulco's Adam's Rib BBQ





Atlanta Bread Backyard Burger Baja Fresh Barley's **Baskin Robbins** Bennigan's **Big Biscuit Big Easy BJ's Brewery** Blimpie's Blue Chip Cookie Blue Moose Cafe Bo Ling's



Bombay Bicycle Club Bonanza Restaurant **Bonefish Grill Boston Market Bravo Restaurants** Brew Top Pub & Patio Bristol Bar & Grill Bubba Gump Shrimp Co. Buca di Beppo



Buffalo Wild Wings BurgerFi BW3 Cafe Italia



Cantina Baja Capital Restaurant Concepts Captain D's Carabba's Cascone's Celebrities Checkers Cheddar's Inc. Chi Chi's Chicago Pizza & Brewery China Buffet China King China Town



Chipotle Chubby's Chuck E. Cheese **Chutes Family Restaurant** Ci Ci's Pizza Claim Jumper Classic Cup **Coal Vines** Coldstone Creamery Comedy Shop Consolidated Restaurant Cos. Cookies by Design Cornbread Cafe Crackerbarrel Custard's Last Stand



Darden Restaurants Darryl's Dave & Busters Delites Dick Clark's AB Grill Dixon's Chili Domino's Pizza **Dunkin Donuts** Einstein Bros. Bagels El Torito Elephant Bar Gambino's Pizza Fairway Grill Famous Dave's Fenton's Grill Firebirds Wood Fired Grill **Firehouse Subs** FIVE GUYS

BURGERS and FRIES

54th Street Grill First Watch Fortune Star Chinese Freddy's Frozen Custard French Bakerv Fuddruckers General Mills Gilbert Robinson Godfather's Pizza Golden Corral Golden Land Hardee's Have A Nice Day Cafe Heavens Hikari Hometown Buffett Honey Baked Ham Hot & Now Hotsy Hot Dog Houlihan's

LOUSTON'S Huddle House

I Am A Deli





Ingredient J. Alexander's J. Gilbert's Jack Stack BBQ Jason's Deli Jazz Louisiana Kitchen Jefferson's Restaurant Jersey Boys Jerusalem Cafe Jillian's



Joe's BBQ Joe's Crab Shack Johnny Carino's Kaldi's Coffee K.C. Masterpiece



King Crab King Chef Krispy Kreme La Cocina Del Puerco La Fuente La Mediterranee Lee's Dragon Le Peep Leann Chin Legends Sports Grill Little Caesars Lonestar Steakhouse



Long John Silver's Longbranch Saloon Longnecker's Lucky BBQ Lucky Chinese Buffet Lum's Magnolia Cafe Magnolia Foods MaMa China Martha's Ethiopian Cafe Martha's German-American Marrakesh Cafe Max & Irma's





Melting Pot Menchie's Miles Covote Cantina Mimi's Café Minsky's Pizza

MOD Pizza Monterey Jack's Cafe & Cantina Sheridan's Frozen Custard Morton's Restaurant Group Mosaic Bistro Mr. Gatti's Mr. Goodcents Mrs. Winner's



Oceaniare O'Charlev's O'Dowd's Little Dublin



Old Chicago Old Country Buffet Olive Garden **OSI Restaurant Partners**

OUTBACK

Overland Brewing P.F. Chang's China Bistro



PAPA JUHNS

Papa Murphy's Paradise Diner Patel Foods Penn Staion Subs People's PepperJax's Grill Perkins Pizza Hut Pizza Inn Pizza Shoppe Planet Sub Ponderosa

POPeye

Potbelly Sandwich Shop Quality Dining, Inc. Queen City Diner Quizno's RA Sushi Red Line Burgers



Red Robin Red Snapper Roadhouse Grill **Rosebud Restaurants** RubyTuesday

Ruth's Chris Steakhouse Ryan's Family Steakhouse Sahara Cafe Schimeca's Scoreboards

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75th Street Brewery Shonev's Show-Biz Pizza Sirloin Stockade Slim Chicken SmallCakes Smashburger Smokehouse Bar-b-que Smoothie King Smuggler's Inn

Partial Restaurant List



Soup Plantation Specialty Restaurant Group Stanford's Road House Starbucks Steak & Ale Stolen Grill



Studebaker's Subtime



Swenson's Ice Cream



Taco Grande TCBY Texas Roadhouse



Tilted Kilt Tony Ferrara's Ristoranti Tricon Tokyo Japanese Steakhouse Tropicuba Spanish Cuisine Tumbleweed Two Pesos Uncle Julio's Uptown Cafe Uptown Diner Vietnamese Cuisine Village Kitchen Waffle House Waid's



Western Sizzlin White Castle Wild Mushroom Winsteads Yia Yia's Zaxby's Zipp's

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Consummated Deals



Bank of America



Bank of Blue Valley

Brotherhood Bank







Commercial Federal

Commercial National

Dallas Bank



First Business Bank

First Continental



Lehman Brothers



Mark Twain

Mazuma Credit Union

Medicine Lodge

Metcalf Bank

Midland Bank

Mission Bank



Northland National Bank

North American Savings

Omaha National

Paine Webber



Union Bank

Valley View



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Bass Hotels



CHOICE HOTELS















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Consummated Deals











Holiday DNN: HOTELS · RESORTS











For Information Contact:

Partial Hospitality List





















WYNDHAM GARDEN HOTEL

David M. Block 816.412.7400 dblock@blockandco.com Max Kosoglad 816.412.7363 mkosoglad@blockandco.com











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