



Tenant Rep



Tenant & Buyer | Landlord & Seller
Representation



Block & Company, Inc., Realtors | 605 W. 47th Street, Ste. 200, Kansas City, MO 64112
816.753.6000 | www.blockandco.com | info@blockandco.com | @BlockRealtors

EXPERIENCE

Deciding on a lease for a business is one of the most significant decisions an owner can make which can impact the longevity and success of a company.

Block & Company, Inc., Realtors has over 70 years of experience assisting companies with strategically growing and expanding their brands. In today's competitive commercial real estate environment, a business's location plays a key role in the success and growth of any company.

Our team of professionals has the experience, market knowledge, and tools to give our clients the due diligence they deserve when the time has come to expand or relocate.

SERVICES

As a full-service commercial real estate firm, we provide comprehensive services that cover all phases from build-to-suit planning, project management, all the way to the initiation of the operational phase.

Our Tenant/Buyer Representation Services Include:

- Tactical and Strategic Planning
- Demographic and Location Consulting
- Renewals, Expansions, and Relocations
- Survey and Building Selection
- Disposition of Excess Space/Subleasing
- Space and Financial Analysis
- Research and Market Analysis
- Rental Rate and Tenant Improvement Negotiations



AT THE CORE



David M. Block
President | Principal

- Sales & Leasing Brokerage
- Tenant/Buyer Representation
- Landlord/Seller Representation
- Build-To-Suit
- Sale/Lease-Back
- Construction Management
- Property & Asset Management
- Investment Services
- Property Development
- Redevelopment/Renovation
- Market and Site Analysis
- Regional/National Expansion Strategies
- Consulting Services
- Financing/Venture Capital



Tactical & Strategic Planning

Block & Company provides sophisticated valuation analysis and strategic location advice during the initial planning stages for our clients. Our experts will guide you on the best ways to leverage your tenancy to obtain the highest value and suitability.

Demographic & Location Consulting

The ability to ideally match tenant and landlord, buyer and seller, location and use are crucial elements we bring to each project. Block & Company's extensive knowledge of the transaction and legal processes are indispensable assets to parties on both sides of the transaction.

Renewals, Expansions, and Relocation

Block & Company's staff of experienced professionals rigorously work to negotiate renewals, expansions, and the relocation efforts to procure agreements that best suit our client's needs. Our strategy simply brings marketplace competition to your tenancy in an effort to achieve the most favorable terms for all parties involved.

Survey & Building Selection

Unparalleled access to state-of-the-art technology and information provides our staff with the tools necessary to strategically pinpoint the most suitable location(s) to best serve the target markets of our clients.

Disposition of Excess Space/Subleasing

Block & Company's Construction Division provides the blueprint for our agents and clients to maximize the potential of a property's use and value.

Space & Financial Analysis

Block & Company provides extensive financial analysis and data which enables us to thoroughly compare location options with consideration of our client's financial resources and goals.

Research & Market Analysis

Our established relationships with local, regional and national brokerage firms provides us with the ability to instantly access and share general market and specific property data nationwide. Our staff of researchers closely monitor the most current demographic data, as well as existing and future household growth to accurately pinpoint areas of opportunity.

Rental Rate & Tenant Improvement Negotiations

Securing our client's every need during the negotiation process is something Block & Company takes great pride in and is the foundation of our success over the last 70 years.

AFFILIATIONS (PARTIAL LIST)



"Kansas City's Premier Commercial Real Estate Company."



COMPLETED
DEALS



PARTIAL
LIST

Restaurant



Retail



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