

### Block & Company, Inc., Realtors

Block & Company, Inc., Realtors has been a leader in full service commercial real estate since its foundation in 1946. After more than six decades, Block & Company continues to define the cutting edge of commercial real estate.

Our comprehensive portfolio exhibits the range of experience, knowledge and expertise that has made Block & Company the premier commercial real estate company in Kansas City and throughout the region.

### BLOCK Automotive Brokerage Group

Block Automotive Brokerage Group (Block AMG) provides expert direction in automotive real estate, with detailed knowledge and experience unrivaled in the industry. With a growing client list of national, regional and local automotive related brands, Block AMG's superior expertise and quality of service have established us as the leader in automotive real estate services for the Greater Kansas City area and the Midwest region.



Block AMG represents all types of clients' needs in the automotive arena including automobile dealers, convenience stores, service stations, auto parts stores, tire and battery, muffler, lube, paint, transmission and car wash retailers. Successfully closing over 40 automotive related transactions in the past 24 months, we are dedicated to tailor the needs of our clients with our demonstrated automotive real estate services.

#### Buyer/Seller Representation

Block AMG takes immense pride on developing long term relationships to diligently represent our clients in a professional manner. Our goal to fully represent the seller comes with our ability to capitalize on all avenues of marketing the for sale property. When the time comes, we streamline the negotiation process through execution of a contract, due diligence and closing.

Our buyer representation proficiency ranging from full market penetration to one store acquisitions allows Block ABG to ensure that your company becomes the most likely buyer. Block ABG and our clients jointly determine target properties and opportunities which meet our client's acquisition criteria.



- Sales and Leasing Brokerage
- Tenant/Buyer Representation
- Landlord/Seller Representation
- Build-To-Suit
- Sale/Lease-Back
- Construction Management
- Property Development
- Redevelopment/Renovation
- Market and Site Analysis
- Regional/National Expansion and Market Penetration Strategies
- Consulting Services
- Property Management
- Financing/Venture Capital Solutions

#### Relocation

Our skilled automotive services also include the relocation of car dealerships and automotive related retailers, including the research and site analysis of properties that are best suited for our clients' real estate needs. Block AMG has closed transactions with the majority of automotive retailers and operators presently operating in Greater Kansas City and the Midwest markets.



#### Property Evaluation & Site Analysis

Another specialization of Block AMG includes evaluation of all options for your property or dealerships, including sale, downsizing, expansion, or future development of retail, office, restaurant, hotel or bank pad sites. Our site analysis aptitude may include a variety of in-depth information such as demographic reports, aerial evaluations, market conditions, existing improvements and access, signage and visibility analysis.

#### Build-To-Suit & Sale Lease/Back

Block AMG has closed hundreds of transactions throughout the country for national, regional and local companies in build-to-suit and sale lease/back transactions. Block's Sale Lease/Back program typically includes successful location and acquisition of the automotive property by investors and a lease back by the user. This may be for one or a package of properties, existing or proposed, all of which are tailored to the specific needs of our client.



As your automotive real estate solution expert, Block AMG brings the necessary resources, tools and attention to you. Our team is devoted to the fulfillment of your company's real estate needs as we collaborate with you to help turn your plans and vision into reality.

Block & Company, Inc., Realtors

In the Skelly Building on the Country Club Plaza

605 W. 47th Street, Suite 200

Kansas City, Missouri 64112 816.753.6000

For Information Contact:

Rick Kochuyt

816.412.7327

rkochuyt@blockandco.com

David M. Block

816.412.7400

dblock@blockandco.com



CHEVROLET

Mobil



CHRYSLER



BUICK



Cadillac



TEXACO



For More Information Contact: Block Automotive Brokerage Group

In the Skelly Building on the Country Club Plaza

605 W. 47th Street, Suite 200, Kansas City, Missouri 64112

816.753.6000

[www.blockandco.com](http://www.blockandco.com)

All information furnished regarding property for sale or lease is from sources deemed reliable, but no warranty or representation is made as to the accuracy thereof and the same is subject to errors, omissions, changes of prices, rental or other conditions, prior sale or lease or withdrawal without notice.