

# BLOCK BROKERAGE SERVICES

Kansas City's Leader in Commercial Real Estate



## Block & Company, Inc., Realtors

- Sales and Leasing Brokerage
- Tenant/Buyer Representation
- Landlord/Seller Representation
- Tenant Mix Strategies
- Build-To-Suit
- Sale/Lease-Back
- Construction Management
- Property Development
- Market and Site Analysis
- Financing/Venture Capital Solutions
- Regional/National Expansion and Market Penetration Strategies

Block & Company, Inc., Realtors has been a leader in full service commercial real estate since its foundation in 1946. After more than six decades, Block & Company continues to define the cutting edge of commercial real estate.

Our comprehensive portfolio exhibits the range of experience, knowledge and expertise that has made Block & Company the premier commercial real estate company in Kansas City and throughout the region.

## Block Brokerage Services

For more than 60 years, Block & Company has been Kansas City's leader in commercial real estate brokerage. With over 200 years of combined experience in the industry, our team of agents brings a broad range of expertise and knowledge to the arena. Our philosophy of teamwork, integrity and excellence enables us to meet each client's unique needs and objectives through a full-service, customer-oriented approach.

### ■ Experience

Block & Company has one of the highest numbers of licensed agents among Midwest commercial real estate companies, experienced and specialized in all sectors of retail, office, industrial, hospitality, land and investment real estate. Our brokerage services close hundreds of millions of dollars in transactions each year, representing thousands of clients on the local, regional and national levels. Unparalleled in the industry, our experience and reputation equip Block & Company like no other to successfully broker high value transactions and bring quality tenants, landlords, buyers and sellers together.

### ■ Market Knowledge

The wealth of experience and entrepreneurial spirit exhibited by each of our agents produces a team of experts with a thorough knowledge of the market and all of its dynamic elements. Our proven success record and up-to-the-minute knowledge of the marketplace provide Block & Company superior strengths and resources to meet each client's needs and objectives.

With our finger on the pulse of the market for over half a century, and our comprehensive knowledge and understanding of historical and current trends, Block & Company is both an innovator in emerging strategies and an experienced veteran in proven success models. Our wealth of resources and specific insights provide our clients with strategic solutions for market analysis, site selection and business

development, as well as sale and lease negotiation, financial consulting, construction services, and much more.

### ■ Excellence

The loyalty of Block & Company's ever expanding list of clients testifies to the excellence and integrity we bring to the process. Our key insights and broad range of experience prove invaluable tools to each client – from regional and national institutions to local businesses and investors.

The ability to ideally match tenant and landlord, buyer and seller, location and use are crucial elements we bring to each project. Our exhaustive knowledge of the transaction and legal processes is an indispensable asset to parties on both sides of the transaction.

### ■ Tools & Resources

Equally specialized in both Seller/Landlord and Buyer/Tenant representation, Block & Company utilizes all of the latest tools and resources to match product to client. From expert signage to the latest technologies in internet and multimedia marketing tools, properties obtain the highest level of exposure and advertising. Our decades-built networks and relationships with local, regional and national brokerage firms allow us to instantly access and share general market and specific property data nationwide.

Our networks of valuable resources and key business relationships enable us to provide expertise and assistance in zoning issues, city approvals, codes compliance and licenses – as well as proven vendor contacts, equipment acquisition sources and financing solutions.

Block & Company is more than equipped to create innovative and successful solutions for your real estate needs, and to represent your interests to assure the highest value for your business or investment.

Block & Company, Inc., Realtors

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### A & P

Aaron Rents  
ABC Office Furniture  
ACE Check Cashing  
Advance America  
Advance Auto  
Alaskan Fur



All World Travel  
Alltel Mobile



American Multi-Cinemas  
AMF  
Arrowhead West  
Ashley Stewart  
Associated Wholesale Grocers  
At The Beach



Avalon Salons  
Avenue  
Avita  
Babies"R"Us  
Bally's Fitness  
Banana Republic  
Barnes & Noble  
Beauty Brands  
Beauty Warehouse



Ben Franklin  
Benchmark



Big Lots  
Big & Tall Stores



Bloom Brothers  
**BORDERS**

Burlington Coat Factory  
Button Boutique  
C.J. Gold's  
Calico Corners  
Cash America  
Catherine's  
Cato  
Chartreuse Cabooze  
Checksmart  
Cinemark Theater



Circuit City  
Cloth World  
Clothestime  
Colonel Day's Jeans  
Color Tile  
Comedy House

Comp USA



Containers & More  
Continental Baking Co.  
Converse Shoes  
Cook's Books  
Cool Cuts For Kids  
Coomers  
Cost Plus World Market



Country Miss  
Crown Cinema Corp.  
Culver's  
Curves  
Darden  
David's Bridal  
Day Spa  
Deals  
Design Depot



Dickinson Theaters  
Dillard's  
Dillion's



Dollar Store  
Dollar Tree  
Dots  
Dress Barn  
Drug Emporium  
DSW Shoes  
E.J.'s Famous Footwear



Electronic Boutique  
Enterprise Leasing  
Ethan Allen  
Express  
Family Dollar  
Family Video  
Famous-Barr



Famous Shoes  
Fantastic Sam's  
Fashion Bug  
Fashion Cents  
Felines  
Food Barn



Foot Quarters  
Fragrance By Design  
Game Stop



Garden Ridge  
Gateway Apparel  
Gateway Computers  
Gibsons  
Gold's Gym  
Golf Smith



Gordman's  
Great Clips  
Great Indoors  
Green Lantern  
Guitar Center



**H&R BLOCK**

Haagen Dazs



Hancock Fabricks  
Handy Dan  
Harold Penner Menswear  
Harry Hines Trading Co.  
Hastings Books & Records



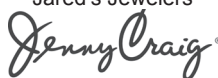
Hermann's Sporting Goods  
Hibbet Sports  
Hit or Miss



Holland Cinema  
Homebase Warehouse Stores



Hook Drug  
House of Sleep  
Hy-Vee Grocers  
J.C. Penney Co.  
J.C. Sloan Jewelry  
Jared's Jewelers



Jennifer Convertibles  
Jiffy Lube  
JoAnn's Fabrics  
The Jones Store Co.



KB Toys  
Kids"R"Us



La-Z-Boy  
Leather Shop



Improving Home Improvement

MC Sports



Mail Boxes Etc.  
Marshall's  
Mattress Warehouse  
May Department Stores  
McDuff Electronics  
McIntyre Mann  
Meinke Discount Mufflers  
Men's Wearhouse



Missouri Table & Chair  
Mode O Day



Movie Gallery  
Music Land  
Musician's Friend  
My Favorite Things  
Nail Perfection  
NASCART Indoor Racing  
Needables  
Nextel  
Nill Bros. Sports  
Noble House



Northern Tool & Supply  
One Price Clothing  
O'Reilly Automotive



Organization Plus  
Organized Living  
Osco Drug  
Pamida, Inc.  
Paradise Aquatics  
Party America  
Party City  
Payless Shoe Source  
Pepsi Ice Arena



Phillips 66



Play It Again Sports  
Plaza Ford Ideal  
Pottery Barn  
Price Chopper  
Pride Cleaners  
Quik Trip



**RadioShack**

Reliable Drug



Revco Drug  
Rite-Aid  
Robeks  
Safeway  
Sally Beauty  
Savon Drugs  
Schmitt Music  
Scotch Deluxe Cleaners  
Scottrade



Seasonal Concepts  
Sega Gameworks  
Service Merchandise



Sheplers Western Wear  
Sherri Bridal



Shoe Carnival  
Shoe Pavillion  
Shoe Show  
Shop-N-Go  
Simply Fashion  
Sizes Unlimited  
Skaggs  
Sprint



Super Cuts  
Super Target  
T-Mobile



Treasury Drug  
24 Hr. Fitness  
United Super



Weight Watchers



### Chicago Pizza & Brewery



China Buffet  
China King  
China Town  
Chipotle  
Chuck E. Cheese



Classic Cup  
Coldstone Creamery  
Consolidated Restaurants  
Cookies by Design  
Combread Cafe  
Crackerbarrel  
Custard's Last Stand  
Darden Restaurants



Darryl's  
Delites  
Dixon's Chili  
Domino's Pizza  
DUNKIN' DONUTS  
AMERICA RUNS ON DUNKIN'

Einstein Bros. Bagels  
El Torito  
Fairway Grill  
Famous Dave's  
54th Street Grill



Fortune Star Chinese  
French Bakery



Gilbert Robinson  
Godfather's Pizza  
Golden Corral  
Golden Land



Have A Nice Day Cafe  
Heaven's Diner  
Hikari Japanese  
Hometown Buffett  
Honey Baked Ham



Hot & Now  
I Am A Deli



J. Gilbert's  
Jack Stack BBQ  
Jason's Deli  
Jazz Louisiana Kitchen  
Jersey Boys  
Jerusalem Cafe



Joe's BBQ  
Joe's Crab Shack  
Johnny Carino's  
K.C. Masterpiece BBQ  
K.C. Hopps



King Crab  
King Chef  
Krispy Kreme  
La Cocina Del Puerco  
La Mediterranee  
Lee's Dragon  
Le Peep  
Leann Chin  
Legends Sports Grill  
Little Caesars  
Lone Star Steakhouse



Long John Silver's  
Longbranch Saloon  
Longnecker's  
Lou's Bar & Grill  
Lucky BBQ  
Lucky Chinese Buffet  
Lum's Restaurants  
Magnolia Cafe  
Magnolia Foods  
MaMa China  
Max & Erma's



Miles Coyote Cantina



Monterey Jack's Cafe  
Mosaic Bistro  
Mr. Gatti's



Mrs. Winner's  
Noodles & Co.  
O'Charley's  
O'Dowd's Little Dublin



Old Country Buffet  
Olive Garden



Overland Brewing



Paradise Diner  
Patel Foods  
People's  
Pepper Jack's  
Perkins



Pizza Inn  
Pizza Shoppe  
Planet Sub  
Ponderosa



Quality Dining, Inc.  
Queen City Diner



Red Line Burgers  
Red Lobster  
Red Snapper  
Roadhouse Grill  
Rosebud Restaurants



Ryan's Family Steakhouse

Sahara Cafe  
Scoreboards  
Sheridan's Frozen Custard  
Shoney's  
Show-Biz Pizza  
Shula's Steak Houses  
Sirloin Stockade  
Smokehouse Bar-b-que  
Smuggler's Inn



Soup Plantation  
Specialty Restaurant Group  
Stanford's Comedy Club  
Stanford's Road House



Steak & Ale  
Stroud's Chicken  
Studebaker's  
Subtime



Swenson's Ice Cream



Taco Cabana  
Taco Grande  
TCBY



Tony Ferrara's Ristoranti  
Tricon Restaurants  
Tokyo Japanese Steakhouse  
Tropicuba Spanish Cuisine  
Tumbleweed  
Two Pesos  
Uptown Cafe  
Uptown Diner  
Vietnamese Cuisine  
Village Kitchen  
Waffle House  
Waid's



Western Sizzlin  
White Castle  
Wild Mushroom  
Winchell's Donuts  
Yia Yia's  
YUM Restaurants  
Zipp's



Abuelo's  
Acapulco's  
Adam's Rib BBQ



Atlanta Bread  
Backyard Burger  
Baja Fresh  
Barley's



Bennigan's  
Big Easy  
BJ's Brewery  
Blimpie's  
Blue Chip Cookie  
Blue Moose Cafe  
Bo Ling's Chinese



Bombay Bicycle Club  
Bonanza Restaurant



Bravo Restaurants  
Bristol Bar & Grill  
Buca di Beppo  
Buffalo Wild Wings



Cafe Italia  
Cantina Baja  
Capital Restaurant Concepts



Carabba's  
Cascone's  
Celebrities  
Checkers  
Chi Chi's



**Bank of America**



**Gold Bank**





Bass Hotels



WYNDHAM GARDEN HOTEL



CHEVROLET

CHRYSLER



Mobil



For More Information Contact: Block Automotive Brokerage Group

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