

Quarterly Review

2nd Quarter 2026

Block & Company, Inc., Realtors Welcomes the World during the World Cup 2026!!



The Block & Company, Inc., Realtors | Quarterly Review

Letter from President David M. Block



2026 is certainly shaping up to be an exciting and memorable year for Kansas City, and Block & Company has experienced its share of increased business thanks to our city's visibility on the world stage.

The FIFA World Cup has brought a number of national companies to Kansas City for two important reasons. First, to enjoy the incredible experience of the World Cup here in the United States—and right here in our hometown. Second, to introduce business leaders and executives to the tremendous opportunities that exist throughout the Kansas City marketplace.

This has been an exceptionally busy year for the commercial real estate industry, and we're excited about the opportunities we're seeing as a result of the World Cup, as well as the continued success of our professional sports teams. The Chiefs, Royals, Sporting Kansas City, the Current, and our other outstanding organizations continue to elevate Kansas City's profile, and that visibility is creating new opportunities for our business and our clients.

Sales and leasing activity have remained strong, and our agents and employees are reaping the benefits of increased business through the continued leasing and sale of existing properties. While new construction remains somewhat limited due to higher interest rates and construction costs, demand for quality commercial real estate continues to be healthy.

The first half of the year has certainly been exciting, and I fully expect the second half of 2026 to continue that momentum.

I also want to sincerely thank all of our employees for your continued dedication—not only to our clients, but also to the many organizations we proudly support throughout the Greater Kansas City community. Our partnerships with UMKC, the NAIA, Children's Mercy, KU, Big Brothers Big Sisters, and many other charitable and educational organizations remain as strong as ever. We are committed to strengthening those relationships because they represent many of the institutions that make Kansas City such a remarkable place to live, work, innovate, and grow.

Thank you to all of our community partners for the important work you do, and thank you to every member of the Block & Company team for your hard work, dedication, and commitment to excellence.

Let's continue the momentum and make the rest of 2026 an outstanding success.

David M. Block

President, Block & Company, Inc., Realtors

Regnier Venture Creation Challenge James & Rae Block KC Startup Awards



For seven years, the James & Rae Block KC Startup Awards have accelerated local entrepreneurs with vital financial support. Founded in honor of Block & Company's President and Principal, David M. Block's parents, these awards demonstrate our company's enduring commitment to founders and business owners across the metro. Award participants have demonstrated true entrepreneurial spirit. Each year, Block & Company is honored to participate in the judging process and hear these innovative pitches firsthand.

Congratulations to this year's winners:

1st Place (\$20,000) — Neurow - Antoinette Redmond | 2nd Place (\$15,000) — Someday Sunday - LaToya Sirls
 3rd Place (\$10,000) — Scoutz - Antonio DePina | 4th Place (\$5,000) — SendBack - Shantiqua Jones-Williams
 Spotlight Award (\$1,000) — Hold Tight Baby - Riley Rhoads | Spotlight Award (\$1,000) — On the Rocks Gourmet Jams - Cathy Cowan

BLOCK Promotions: A look into what's new and exciting at Block & Co.

NEW TEAM MEMBERS



Slayde Jennerwein
Sales Associate
April 2026



Kate Lowe
Restaurant Business Specialist
April 2026



Watch Block & Company's New Commercial
Airing on KSHB 41

Busy 2nd Quarter for Block's Bill Maas



On April 24th, Bill Maas announced the Kansas City Chiefs' 2nd-round pick, #40, during the NFL Draft in Pittsburgh, PA, R. Mason Thomas.



"BILL MAAS | A Life Well Played"
Bill was recently on the cover of the May/June Special Edition of LOPROFILE Lake of the Ozarks Magazine.

[Click Here to Read Article](#)



"ALWAYS A TEAM PLAYER"
Bill was featured on the cover of the Kansas City Business Journals April 10-16 edition as part of their KC Character Series.

[Click Here to Read Article](#)



KC Rugby Golf Tourney



On April 20th, Block & Company sponsored the Kansas City Blues Kansas City Rugby Golf Tournament at The National Golf Club. The foursome representing Block & Co. in the tournament was Ryan Cline, Phil Peck, Alex Block, and Max Kosoglad.

MRA Golf Tourney



Block partnered with NAIA and served as a hole sponsor at this year's Greater Kansas City Restaurant Association Golf Tournament on May 18th at Drumm Farm Golf Course. The golfers who represented Block & Company were Tony DeTommaso and Daniel Brocato.

LSMO Developer Panel



On May 14th, Zach Albrecht represented Block & Company by speaking on the Future of Lee's Summit CRE at a Developer & Community Impact Panel at Lee's Summit's Green Street.

BLOCK Newswire: Selected Deals of the Quarter

A look into a few of Block & Company's most noteworthy transactions



Retail | Block & Company, Inc., Realtors Finds New Home for Quilters HQ in Overland Park, KS

Block & Company, Inc., Realtors, is pleased to announce that Quilters HQ is relocating from its previous location in Olathe, KS, to 9012 Metcalf Ave., Overland Park, KS. Block & Company's **Daniel Brocato** represented Quilters HQ on the sale of its original location at 16175 W 135th St, Olathe, KS as well as the lease transaction for its new 10,000 SF Overland Park building in the Block & Company-managed Glenwood Plaza. [Click Here to Read Full Press Release](#)



Investment | Block & Company, Inc., Realtors Facilitates the Investment Sale of Independence, Missouri U.S. Bank

Block & Company, Inc., Realtors, is pleased to announce the NNN investment sale of U.S. Bank, a 5,500 SF building situated on approximately 1.27 acres at 18781 E 39th St, Independence, MO. This branch is one of three total U.S. Bank locations in the city of Independence. **Bill Maas, CCIM**, of Block & Company, Inc., Realtors successfully negotiated the investment sale on behalf of the property ownership. [Click Here to Read Full Press Release](#)



Retail | Block & Company, Inc., Realtors brings Appliances 4 Less to Independence, MO

Block & Company, Inc., Realtors recently leased 8,265 square-feet of space to Appliances 4 Less. The space is located at 3505 S. Noland Road in Independence, MO inside Noland Plaza Shopping Center, and will join Pizza Street, Rent-A-Center, Morefield's Supersaver, and more. Block & Company's **Jay Friedman** and **Karsyn Smith** negotiated on behalf of the landlord and **Will Sanders** negotiated on behalf of the tenant.



Retail | Block & Company, Inc., Realtors brings Black Friday Outlet Store to Shawnee, KS

Block & Company, Inc., Realtors is pleased to announce that Black Friday Outlet leased 22,310 square-feet of space at 6495 Quivira Road, Suite C in Shawnee, Kansas. **Grant Summers** and **Paul Massali** of Block & Company successfully negotiated the long term lease transaction on behalf of the landlord.



Industrial | Block & Company, Inc., Realtors sells former Crane Brewery in Raytown, MO

Block & Company has successfully facilitated the sale of the former Crane Brewery in Raytown, Missouri. The 17,500 square-foot building is located at 6513-6515 Railroad Street. **Garrett Cohoon** negotiated the sale on behalf of the seller and **Bill Maas, CCIM** negotiated on behalf of the buyer. The new owners plan to use the space for manufacturing.

Featured Properties

Use the list below to search properties by category or browse through our featured listings of the quarter.

- | | | |
|---|--|---|
| ■ <u>Retail Properties</u> | ■ <u>Office Buildings/Spaces</u> | ■ <u>Mixed-Use Properties</u> |
| ■ <u>Restaurant Properties</u> | ■ <u>Investment Properties</u> | ■ <u>Entertainment Properties</u> |
| ■ <u>Auto/C-Store Properties</u> | ■ <u>Shopping Centers</u> | ■ <u>Hotel Properties</u> |
| ■ <u>Industrial/Flex Properties</u> | ■ <u>Land/Pad Sites</u> | ■ <u>Multi-Family Properties</u> |

Slim Chickens NNN Investment

Listed by: Ryan Cline, Josh Rothschild, & David Block



- 1400 SE Eagle Way, Little Flock, AR
- 2,400 square foot building on 0.92 acres
- Absolute NNN - Tenant pays taxes, insurance and CAM
- Close proximity to I-49 boasting 25,000+ cars per day

■ [View Listing Page](#)

Historic Odessa Retail Building

Listed by: Greg Roberts & Camren Sinclair



- 202-204 S. 2nd Street, Odessa, MO
- Storefront building located on MO-131 Highway which serves the main thoroughfare through town
- The building features a massive open concept, original hardwood floors, high-end bathrooms, a kitchen with hood and grease interceptor, and build-out bar utilizing original hardware cabinets

■ [View Listing Page](#)

Twin Creeks Pad Sites

Listed by: Zach Albrecht & Jody Minder



- NW Barry Rd & US 169 Hwy (NWQ), Kansas City, MO
- Flexible pad site opportunities from ±1.0 to ±13.0 acres
- Sale, ground lease, and build-to-suit opportunities available
- Direct 169 Highway frontage with strong regional visibility
- Located between 152 Highway and Barry Road, two major Northland arterials

■ [View Listing Page](#)

Freddy's NNN Investment

Listed by: Phil Peck & David Block



- 11775 S. Black Bob Road, Olathe, KS
- Freestanding Building with Drive-Thru
- Johnson County is one of the wealthiest counties in the United States according to the US Census Bureau
- Located in one of the fastest-growing areas in Greater KC
- Surrounded by over 1.5 million SF of national retailers

■ [View Listing Page](#)

BLOCK Life:

News, Events, & Announcements from the Block & Company Family Tree



The Block & Company Event Committee was established with the mission to foster connections between departments through engaging and enjoyable activities. These activities range from afternoon events to full-day outings and include opportunities for volunteerism and community involvement.

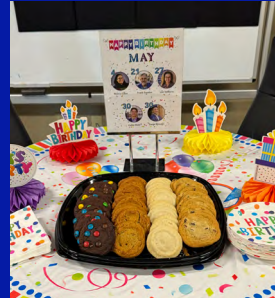
The committee, led by Sara Zahner and Leslie Crust, includes Christina Batrez, Alex Clark, and Jean Dawson. Each member is instrumental in planning events that promote team building and camaraderie.

Monthly Birthday Treat Day

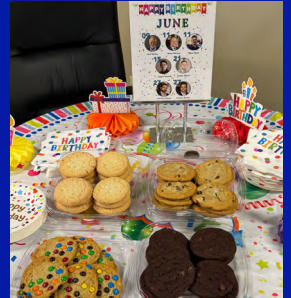
APRIL



MAY



JUNE



Monthly Candy Guessing Contest Winners

APRIL



Rebekah Nelson

MAY



Tiara Martin

JUNE



Marleina Brown & Lori Williams

Block Clothing Drive for BBBS | May 2026



Block & Company recently held a clothing drive to support Big Brothers Big Sisters of Kansas City. Our drive event total was 590 pounds of soft goods and 15 pounds of miscellaneous household goods.



BLOCK Life:

News, Events, & Announcements from the Block & Company Family Tree

Block Cornhole Tournament | April 9th, 2026



Block Day at the K | May 7, 2026



MY BLOCK

If you are a property investor or business owner in the Greater Kansas City area, be sure to sign up for **MY BLOCK on blockandco.com**



SCAN THE QR CODE TO
REGISTER TODAY

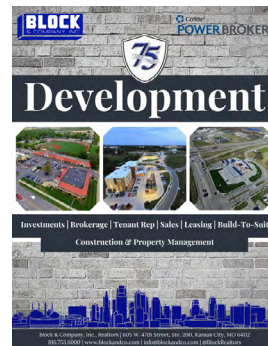
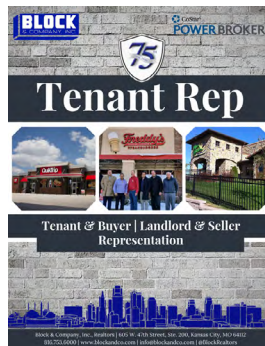
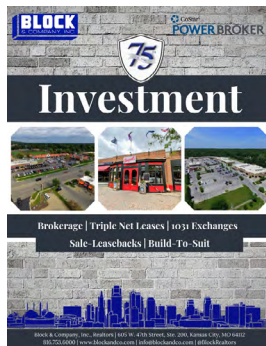
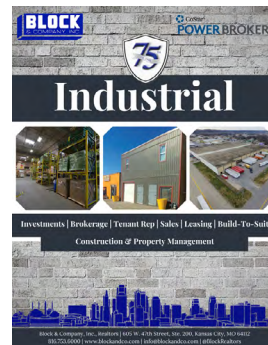
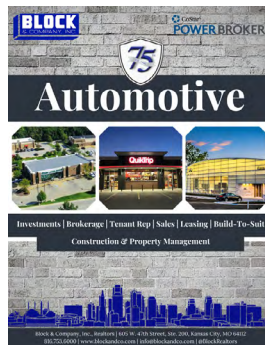
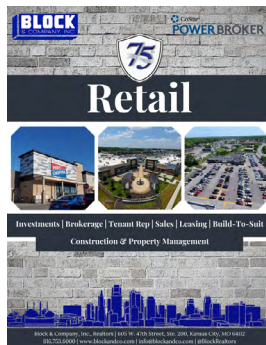
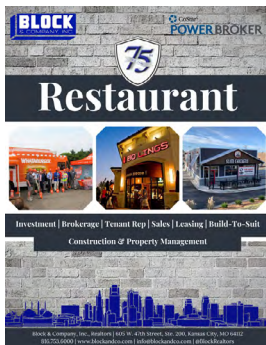


BLOCK Services:

A look into Block & Company's commercial real estate efforts and solutions

Providing Full Service Commercial Real Estate for 80 years

Click to view any of our service brochures



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